SERVICE PROVIDERS  Service contract Framework Agreement/ Contract	(PROJECT) PARTNERS			ORGANISATION LEVEL PARTNERS	FUNDERS: MULTI-/BILATERAL, FOUNDATIONS
	THIRD PARTY COLLABORATORS	CONSORTIUM PARTNERS	LOCAL (IMPLEMENTING) PARTNER W/ AWARD/SUPPORT	ALLIANCES, NETWORKS, COALITIONS ETC.	GRANTS AND MANDATES
	Memorandum of Understanding	Consortium pre-agreement	Partnership Agreement	Consortium Agreement, Sub Awards, Cooperative Agreements	
		Program Risks Assessment and Financial Risks Assessment			

## Note:

Not every institutional collaboration is a partnership. A partnership is defined as a formalised, equitable, and often strategic relationship or alliance between two or more organisations.

## Types of Organisations:

- Civil Society Organisation (CSO, NGO, CBO, etc.)
- Private Sector
- State/Public Entity

## **Strategic Partners:**

Few and carefully selected long-term relationships with "Local (Implementing) Partner w/ Award/Support" with whom we have shared visions about change processes BEYOND a project frame, where there is an element of complementarity and capacity sharing and where we a maintain a continuous strategic dialogue (typically one very few partners are in this category).

## Types of Partnerships and Collaborations:

Local (Implementing) Partner w/ Award/Support Agreement Type: Partnership Agreement w/ (direct) Award.

A sub-award from HSI is made within the scope of a project or cooperative/framework agreement with the recipient organization. The sub-awardee implements activities in the project and through this collaboration the organization is strengthened as an actor.

Consortium Partner Agreement Type: Consortium Partnership Pre-Agreement.

Multiparty pre-bid consortium agreements/arrangements that are established mostly for larger tenders. The partner can either be an

international or local organisation and structured in many ways - head contractor / subcontractor arrangements.

Service Provider Agreement Type: Service Contract. Framework Agreement/Contract. The service provided is a transactional agreement subcontracted with specific terms of services rendered between HSI and another organisation and/or individual via procurement. The subcontractor (service provider) provides specific goods or specialized services to the programme/project and is renumerated with a fee. The services are not/cannot be directly linked to development goals, but rather to support functions for the project implementation.

Third-Party Collaborators: Agreement Type: Memorandum of Understanding/MoU. A written agreement defines the contributions by both parties and/or general terms & conditions of the collaboration. However, NO funds are exchanged. (i.e. Ministry, District/Local Government).